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● **Ansbach Artisans' popular live event comes to the Expo!**
Meet, watch, learn and collaborate with local artists as they paint, sketch and sculpt on the showroom floor.

**SEE SPONSOR
AND VENDOR LIST
ON PAGE 6.**



PRIZES & GIVEAWAYS ● Enter to win a two-night stay at the Franklin Marriott or a gourmet gift basket from Ascend Federal Credit Union. Get 500 free business cards from The UPS Store of Cool Springs and much more!



GET IN NINE HOLES ● We're bringing the golf course indoors! Win a prize when you play a nine-hole miniature golf course, courtesy of Holes To Go.



GREAT FOOD AND DRINKS ● Enjoy tasty hors d'oeuvres from our food sponsors.



LIVE MUSIC ● Local singer-songwriters and musicians are on board to share their talents.



PARK(ING) DAY ● See how Landscaping Services, Inc. transforms a booth into a sample PARK(ING) Day spot and get ideas on how to create your own temporary public PARK(ING) Day space for Mobility Week, Sept. 12-16.



MEMBER CONNECT! HAPPY HOUR AT 3 PM ● Before doors open to the public, Chamber members are invited to an exclusive B2B Member Connect! Happy Hour to network, exchange leads with vendors and enjoy complimentary appetizers and drinks.

2016 Business & Education EXPO

Explore. Experience. Exchange.

JUNE 21 • 4-7 PM
The Factory at Franklin



PRESENTING SPONSOR

**FREE FOR
CHAMBER
MEMBERS**

**\$5 GENERAL
ADMISSION**



BE IN THE KNOW ● Learn about educational resources and opportunities in Williamson County for K-12 students, high school grads and working professionals.

WELCOME new members

These companies and individuals have made a commitment to business growth and to their community by joining the Williamson Chamber. They will enjoy the benefits of a robust business directory listing on the Chamber website and referrals from our office and from fellow members. When you need products or services, please search the directory on the Chamber website and do business with a Chamber member.

JOIN THE MEMBER BUSINESSES THAT SUPPORT THE WILLIAMSON CHAMBER – CALL US TODAY AT 615-771-1912.

21st Century Leadership Institute

2236 Oakleaf Dr.
Franklin, TN 37064
(615) 790-3296
garyminor.com
Gary Minor

ABM Parking Services

804 Hangar Lane
Nashville, TN 37227
(615) 920-6344
abm.com
Madelyn Gregath

Beyond Yoga

209 S. Royal Oaks Blvd. #132B
Franklin, TN 37064
(615) 721-2747
beyondyogatn.com
Heather Farmer

Bonefish Grill

3010 Mallory Ln.
Franklin, TN 37067
(615) 771-1025
bonefishgrill.com/locations/TN/
coolsprings
Robert Foriest

Clipper Magazine

638 Firefox Dr.
Brentwood, TN 37027
(615) 485-2525
Lisa Nolan

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625 Smith Ave.
Nashville, TN 37203
(615) 953-3574
ddeventsmanagement.com
Tracy Leptic

David Comer Agency

Shelter Insurance

1276 Lewisburg Pk., Suite F
Franklin, TN 37064
(615) 628-0044
shelterinsurance.com/dcomer
David Comer

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6100 Tower Cir., Ste. 500
Franklin, TN 37067
(615) 778-2898
eco-energy.com
Kara Sullivan

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Brentwood, TN 37027
(615) 371-1150
fedexoffice.com
Timothy Stallman

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4400 Franklin South Ct.
Franklin, TN 37064
(615) 628-8664
petcareinfranklin.com
Bill Pals

Holes To Go Nashville, LLC

409 Stable Dr.
Franklin, TN 37069
(615) 651-1927
holestogonashville.com
Tony Hunnicutt

Hollow Hum, LLC

605 Pembroke Lane
Franklin, TN 37064
(615) 330-0171
Charlie Lowell

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hotelindigo.com/nashvilledwntn
Stephanie Harmon

JoeCalloway.com

PO Box 158309
Nashville, TN 37215
(615) 429-7600
joecalloway.com
Joe Calloway

LEGACY Consulting, PR & Events

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legacy-pr.com
Tresa Halbrooks

Legacy Real Estate Group

7101 Sharondale Ct. #600
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(615) 730-9392
Legacy-Nashville.com
Blake Cothran

Middle Tennessee Society for Human Resource Management

PO Box 3546
Brentwood, TN 37024
(615) 499-5150
mtshrm.org
Art Smith

Papa & Roberts, PLLC

1612 Westgate Cir., Ste. 200
Brentwood, TN 37027
(615) 767-5900
paparoberts.com
Jennifer Kamper

South Street Co.

709 Wolfeboro Ln.
Nashville, TN 37221
(615) 504-4469
southstreetco.com
Phil Goodman

Tempo Marketing

41 Peabody St.
Nashville, TN 37210
(615) 538-7761
tempomarketing.com
Joey Proffitt

join us!

PROSPECTIVE MEMBER OPEN HOUSE MONDAY, JUNE 27 • 4-5:30 PM

Learn about the benefits of Chamber membership at our Prospective Member Open House at the Chamber office, 5005 Meridian Blvd., Suite 150, Franklin.



RSVP to Claudia@willamsonchamber.com.
For questions, call 615-771-1912.



Thank you to these volunteers for their contributions this month to the Williamson Chamber membership committees.

- **STECK JOHNSON**, Healthcare Solutions Team, and **SANDRA BARONE**, Staffmark, of the **Development Committee** for bringing in the most new members for the month.

save the date!

WILLIAMSON COUNTY MOBILITY WEEK SEPTEMBER 12-16

• **LEARN MORE AT www.willamsonchamber.com/mobilityweek**



THE POINT is published monthly as a partnership between the Williamson Chamber and *The Tennessean*. For editorial inquiries or advertising opportunities, contact Charlane Oliver at charlane@willamsonchamber.com.

5005 Meridian Blvd., Suite 150 | Franklin, TN 37067 | 615.771.1912 | www.willamsonchamber.com

WILLIAMSON, INC. ECONOMIC DASHBOARD - MAY 2016

www.williamsonchamber.com | Williamson County, Tennessee | 615.261.2880

POPULATION: 209,870

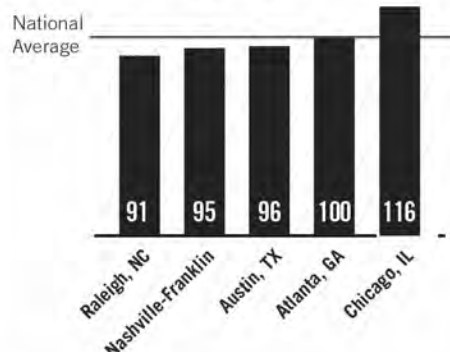
14% county 5-year growth

4% state 5-year growth

Nashville MSA: 1,818,203

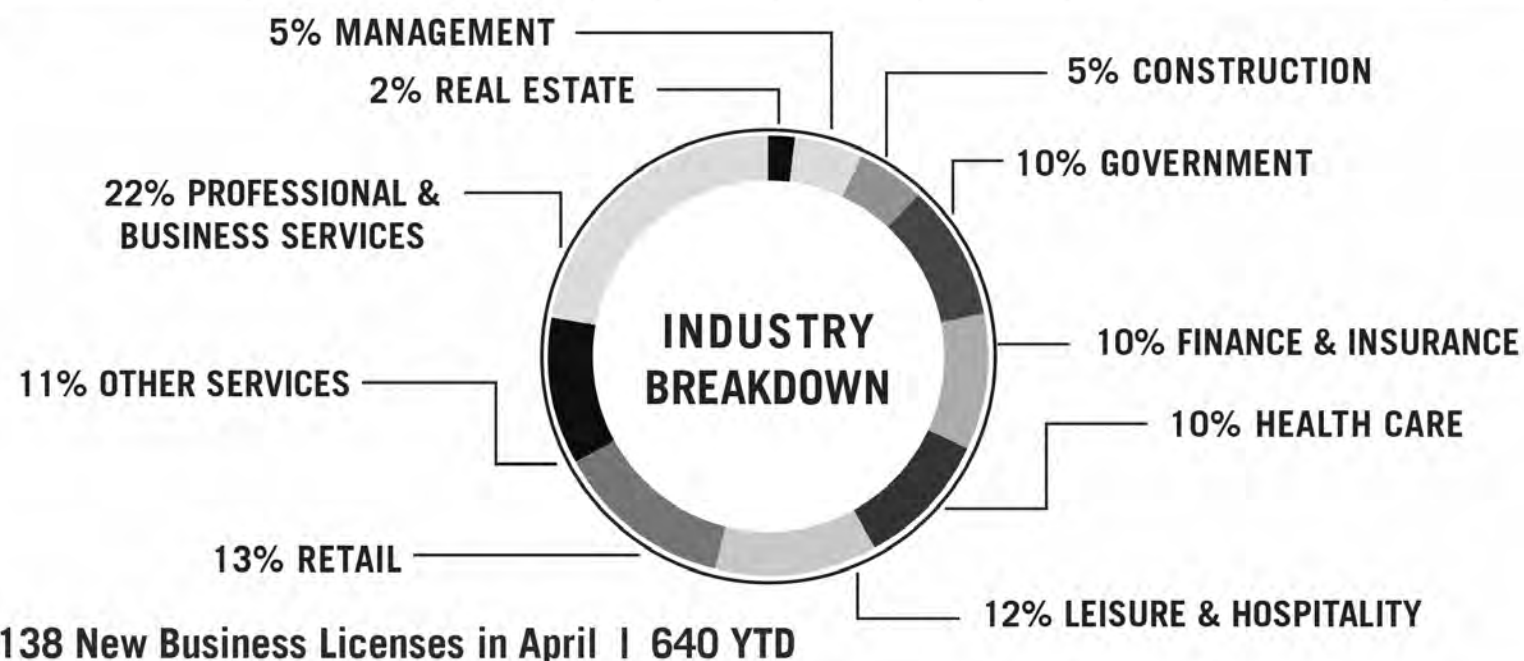


COST OF LIVING 2015



MAR. UNEMPLOYMENT: 2.8%

4.2% TN | 5.1% U.S.



**MARCH LOCAL
SALES TAX INCOME:**

Up 16% from 2015
Up 17% from 2014



RESIDENTIAL DEVELOPMENT

Median SF Home sale price for MAR. was **\$433,850** up **5.9%** from 2015. The # of SF home closings increased by 5.4% from 2015.

228 home building permits issued in MAR, **536** YTD, up 11% from 2015.

COMMERCIAL DEVELOPMENT (Q1 2016)

	VACANCY RATE	AVERAGE RENT	VACANT SF
Brentwood	1.2%	\$27.28	60,069
Cool Springs	0.7%	\$29.09	43,984

MAY MEMBERSHIP MEETING



From left, Julie Fay, Clint Wolf, Jaquita Taylor and Michael Neuser were at the May 17 luncheon to represent our Affinity Partner, Vanderbilt Health Affiliated Network.



Ryan King, Tim Driscoll and Nate Thompson were happy to be in attendance.



Ravenwood High School graduate Nick Mucci, left, thanks the audience after being named one of three 2016 Youth Leadership Brentwood scholarship recipients, which were announced during the luncheon. Standing behind him are fellow awardees Connor Jefferies of Ravenwood High School and Margaret Overton of Brentwood High School.



At the Chamber's largest monthly membership luncheon, the networking hour provides a great time to meet newcomers and exchange business cards. Pictured above, Angela Votta, Kristen McBryde and Abbey Seitel are seen getting acquainted.



Williamson, Inc. Board Chairman Paula Harris, left, caught up with Dr. Shanna Jackson, Columbia State Community College's Williamson Campus Dean, before the Chamber's membership luncheon.

The art of attracting business is more basic than you think

In the business world, having a competitive advantage is what distinguishes your enterprise from others in the market. To keep this edge, companies may attempt to "one up" each other with a wow factor. Joe Calloway, a distinguished business author and consultant, says doing the opposite is how you attract customers.

"Be so good at the basics that you are cutting-edge," said Calloway at the Williamson, Inc. membership luncheon on May 17 at Embassy Suites.

Calloway, the author of six books including *Magnetic: The Art of Attracting Business*, which was the focus of his presentation, highlighted key points from the book to explain the effectiveness of word-of-mouth advertising and sound business practices. Rather than paid advertising, he stated that the biggest endorsement a company can receive is that of a loyal customer.

"People don't care about what I say about my business. They care about what my customers say. This trumps any advertising that you do," he said.

Whether it's providing exceptional customer service, lightning-fast shipping and delivery, reliable inventory, convenient shopping experiences or expert knowledge, Calloway says doing that one thing well will attract customers like a magnet.

Zappos.com is one company many in the audience felt were worth a mention. Other nods from the crowd of more than 200 business leaders went to local establishments Moody's Tire, Catering & Events by Suzette, and Chick-Fil-A — all of whom just so happen to be Chamber members.

After Calloway's speech, Williamson, Inc. President and CEO Matt Largen updated members on a few Chamber initiatives. Gearing up for state and local

elections in August and November, the Chamber is aiming for high voter turnout by providing an Election Central portal on its website at www.williamsonchamber.com/vote, where Williamson County residents can find how, when and where to vote, which elections are taking place, and learn about the candidates.

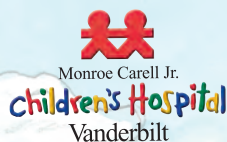


Esteemed business author, consultant and motivational speaker Joe Calloway shared practical tips for attracting new business customers to a crowd of more than 200 at the Embassy Suites on May 17. He is pictured with Williamson, Inc. President & CEO Matt Largen after the meeting.

During the week of Sept. 12-16, the Chamber is launching Mobility Week to tackle the county's traffic and congestion problems. Across each day, the public is encouraged to "activate" practical ways that alleviate the congested roadways. Learn more at www.williamsonchamber.com/mobilityweek.

Youth Leadership Brentwood scholarship recipients were announced during the luncheon, which was presented by Monroe Carell, Jr. Children's Hospital Vanderbilt. Connor Jefferies, Nick Mucci and Margaret Overton were the deserving awardees. Read more about their scholarships on page 8.

Open IN FRANKLIN!



at Williamson Medical Center

By opening the doors to Monroe Carell Jr. Children's Hospital Vanderbilt at Williamson Medical Center in Franklin, the best names in pediatric health care have joined forces to give you and your family peace of mind in most any situation at any time of day.

4321 Carothers Parkway, Franklin, TN • WilliamsonMedicalCenter.org/kids



Belmont professor to speak on negotiations for Women in Business

Women in Business has another stellar guest speaker lined up for the next luncheon, presented by Monroe Carell, Jr. Children's Hospital Vanderbilt at Williamson Medical Center, on June 28 at the FiftyForward Martin Center, 960 Heritage Way in Brentwood. Dr. Susan Williams, professor emerita of management for the Jack C. Massey College of Business at Belmont University, will speak on "The Negotiations for Women in Business" to a room of women professionals.



Dr. Susan Williams

Dr. Williams is an active public speaker and consultant on topics related to management, negotiation, business narrative, continuous improvement and strategic

thinking. Her clients include Hospital Corporation of America, Disney, HealthTrust Purchasing Group, Caterpillar, The United Methodist Church, LP Products, Cracker Barrel, Vanderbilt University, First Tennessee Bank and the U.S. Army Corps of Engineers. Williams has been a regular contributor to *The Source* magazine, authoring a column titled "Management Matters."

Dr. Williams came to Belmont in 1989 and has served the university in several capacities, most recently as vice president for administration and planning before returning to the classroom full-time.

After receiving her Ph.D. from the University of Georgia, Williams taught in the University of Georgia system and at East Tennessee State University (ETSU). She was a business owner and entrepreneur in Nashville for several years before she came to Belmont.

She completed a three-year appointment as a judge for the Malcolm Baldrige National Quality Award, a Secretary of Commerce appointment. Active in national organizations, Williams is a member of Beta Gamma Sigma and Phi Eta Sigma professional honor societies. She served on the ETSU Foundation Board of Directors, the International Storytelling Center Board of Governors, and volunteers her time for a variety of non-profit organizations. She is a Tennessee Rule 31 listed mediator. Williams has served the Tennessee Center for Performance Excellence in various capacities since its inception in 1993, including service on the panel of judges.

Networking at the luncheon gets underway at 11:30 a.m. Register online at www.williamsonchamber.com by June 24 to receive a pre-meeting list of attendees.



what's new IN WILLIAMSON

WE CELEBRATE WITH LOCAL BUSINESSES AS THEY OPEN, EXPAND AND RENOVATE!



EXPERT SPINE CARE

1718 Charlotte Ave • Nashville

Ribbon Cutting – May 25 • 15 employees

Expert Spine Care opened to provide patients in the Nashville area with advanced minimally invasive spine surgery using the newest technologies and techniques. They're the first in the state to use new technology with vertebral compression fracture implants and posterior cervical fusion.



LUCAS ORTHODONTIC GROUP

7146 Nolensville Rd., Suite 101 • Nolensville

Ribbon Cutting – May 19 • 10 employees

The team of orthodontic specialists at Lucas Orthodontics Group opened their sixth location in Nolensville, offering Invisalign®, Invisalign® Teen, ceramic (invisible) braces and traditional braces for children, teens and adults. They have offices in Brentwood, Cool Springs, Columbia and Belle Meade. Learn more at www.lucasorthodonticgroup.com.



MORNING POINTE OF FRANKLIN

1005 Generations Way • Franklin

Ribbon Cutting – May 5

Founded in 1996, Morning Pointe Senior Living serves approximately 1,600 seniors. The parent company based in Chattanooga, Independent Healthcare Properties, develops and manages over 26 Morning Pointe® Assisted Living, Senior Living and The Lantern Alzheimer's Memory Care Center of Excellence communities in five southeastern states.



OLD, OLD JAIL THE HERITAGE FOUNDATION

112 Bridge Street • Franklin

Renovation – May 22 • 8 employees

Vacant since 2008, the Old, Old Jail served as the county's third jail. The Heritage Foundation purchased the building in 2013 and restored it into the Big House for Historic Preservation, a public resource and the first permanent home for the Heritage Foundation of Franklin & Williamson County.



VANDERBILT BONE & JOINT

343 Franklin Rd., Ste. 108 • Brentwood

Ribbon Cutting – May 3 • 6 employees

This new Vanderbilt Bone & Joint office is in the same building where the original practice was started over 35 years ago. By opening new locations, Vanderbilt Bone & Joint will be able to better serve the area with access to more specialists and shorter wait times.



WHIT'S FROZEN CUSTARD

4020 Hughes Crossing, Ste. 100 • Franklin

Ribbon Cutting – May 16 • 10-15 employees

Whit's Frozen Custard is a Columbus, Ohio-based franchise. The new Berry Farms location is the first in Tennessee. Their frozen custard is made fresh daily in-store. With less calories, fat and sugar than ice cream, the taste and texture are unmatched! There is also a drive-thru for convenience.

events&meetings

The CHAMBER OFFICE is located in Cool Springs at 5005 Meridian Blvd., Suite 150, Franklin.

JUNE 8 YOUNG PROFESSIONALS FOCUS LUNCHEON

Presented by Saint Thomas Health
11:30 a.m., Location TBA
Speaker: Colton Mulligan, FoxFuel Creative

JUNE 16 WILLIAMSON, INC.

BUSINESS AFTER HOURS
At the Nashville Golf Open
4:30 p.m., Nashville Golf & Athletic Club
1703 Crockett Springs Trail, Brentwood

JUNE 21 BUSINESS & EDUCATION EXPO

Presented by Franklin Synergy Bank
3 p.m. – Member Connect! Happy Hour
4 p.m. – Doors open
The Factory at Franklin
230 Franklin Road, Franklin

JUNE 24 PUBLIC AFFAIRS ROUNDTABLE

Presented by Vanderbilt University Office of Community, Neighborhood and Government Relations
7:30 a.m.

Williamson County Administrative Complex
1320 W Main Street, Franklin
Panelist: City of Franklin Mayor Ken Moore

JUNE 27 PROSPECTIVE MEMBER OPEN HOUSE

4 p.m., Chamber office

JUNE 28 WOMEN IN BUSINESS LUNCHEON

Presented by Monroe Carell, Jr. Children's Hospital Vanderbilt at Williamson Medical Center
11:30 a.m., FiftyForward Martin Center
960 Heritage Way, Brentwood
Speaker: Dr. Susan Williams
Belmont University

JULY 6 MEMBER CONNECT! LEADS EXCHANGE

Presented by Patterson, Hardee & Ballentine, P.C.
7:30 a.m. / 11:30 a.m. / 3:30 p.m.
Chamber office – Lunch provided.

JULY 8 FIRST FRIDAY:

YOUR SMALL BUSINESS RESOURCE

Presented by FirstBank
7:30 a.m. ElSpaces
1550 McEwen Drive, Ste. 300, Franklin
Speaker: Lauren Beuerlein
Dale Carnegie TN

JULY 12 CHAMBER 101

11:30 a.m., Chamber office

JULY 13 YOUNG PROFESSIONALS ON LOCATION

Time and location TBA

RIBBON CUTTINGS

JUNE 14, 4 p.m. • Williamson Medical Center
Dr. Dodge Open House

JUNE 23, 4 p.m. • Cornea and Cataract Consultants of Nashville

PLEASE CHECK THE WEBSITE FOR UPDATES AND MORE INFORMATION.

Perfect your one-minute elevator speech

First Friday, the Chamber's popular morning networking event for small business owners, will welcome leadership coach Lauren Beuerlein as the guest speaker for the July 8 event at EISPACES, located at

1550 W. McEwen Drive, Suite 300 in Franklin. The free program is presented by FirstBank.

Beuerlein, a corporate solutions specialist and instructor with Dale Carnegie Training of Tennessee, will help business owners

polish up their company pitch in her presentation titled, "Your Elevator Speech: How to Shine in One Minute."

Beuerlein primarily works with healthcare and finance companies in Middle Tennessee. Her experience helping clients achieve greater organizational effectiveness and significant return on investment has led her to facilitate numerous workshops and courses for organizations with focus areas including employee engagement, leadership, revenue generation, succession planning, presentation skills, time management and industry best practices.

Her background includes

working as chief administrator for consumer products, real estate and financial services companies, and she has traveled all over the country leading Fortune 500 companies through corporate team building programs. Beuerlein received a Bachelor of Music from Belmont University.

Although First Friday is normally held on the first Friday of each month as stated, this month the event occurs on the second Friday due to the July 4th holiday. Networking and breakfast begins at 7:30 a.m. followed by the program at 8 a.m. Members and guests can register online at www.williamsonchamber.com.



Lauren Beuerlein

2016 BUSINESS & EDUCATION EXPO SPONSORS AND VENDORS

● PRESENTING SPONSOR

Franklin Synergy Bank

● EVENT SPONSORS

Blue Nova Designs
Metropolitan Nashville Airport Authority
Southeast Financial
Spark & Lipscomb College of Business
Vanderbilt Health

● PROGRAM SPONSORS

Landscaping Services, Inc. (LSI)
Livability
Somerby Senior Living
SouthWind Apartment Homes



● EXHIBITORS

Ascend Federal Credit Union
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Brown & Brown Insurance of TN
Center Point Professional Services
CertaPro Painters
Columbia State Community College
Cool Smiles
Currey Ingram Academy
DNI Corp
Evolve
Family Advantage Federal Credit Union
Family Legacy
Franklin Marriott Cool Springs
Franklin Tomorrow

Graphitti Sign & Graphic Studio
Gullett Sanford Robinson & Martin PLLC
Hearing Services of Franklin
High Hopes, Inc.
Hilton Garden Inn Nashville
Historic Travellers Rest
Holes To Go Nashville, LLC
Interior Design Services
Kellye N. Rice, DMD PLLC
Kings Bowl America
Lee Company
Liberty Business Associates, LLC
Life Spring Chiropractic
Lucas Orthodontics Group

Middle Tennessee Electric Membership Corporation
Middle Tennessee State University
My Hometown Planner
NHC Cool Springs
Promotions, by George!
Renewal by Andersen
Snaproll Media
Stone, Rudolph, & Henry, PLC
Team LogicIT
Tennessee Secretary of State
The Southern Land Company
The UPS Store of Cool Springs
Tim Jones Portraiture, LLC
Williamson County Schools
Workforce Essentials, Inc.



● FOOD SPONSORS

Amerigo Italian Restaurant
Catering & Events by Suzette
Chick Fil-A
Dickey's Barbecue Pit
Homestead Manor
Pollo Tropical
Ruth's Chris Steakhouse
Southern Jerky Co.
Taziki's Mediterranean Café

● MEDIA SPONSORS

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Lifestyle Publications
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Williamson Source
WSMV Channel 4
YOUR Williamson

Passion, personal and professional goals fulfilled by YLC experience

Young Leaders Council (YLC), a Nashville-based non-profit organization that has trained more than 2,500 men and women to effectively participate on the boards of non-profit agencies for the past 31 years, is accepting applications for its 2016 Williamson County class.

Partnering with Williamson, Inc. for the fourth consecutive year, YLC will provide training to young professionals between the ages of 25-40, who live or work in Williamson County and whose company is a member of the Williamson Chamber. Classes begin Oct. 6 and will meet on Thursdays for 11 consecutive weeks through Dec. 15.

Interested young professionals should apply online by Aug. 1 at www.youngleaderscouncil.org for applicants to be

eligible for the 2016 class. The participation fee is \$500.

Each session will meet from 8 to 10:30 a.m. at the Chamber's office and will cover board member responsibilities, strategic planning, nonprofit financials, legal responsibilities, conflict resolution, fundraising and effective meetings — all of which are crucial skills needed for today's nonprofit leadership roles. The graduates of the program will then serve a one-year internship on a local nonprofit board to put their newfound skills into action.

In addition to the Williamson County class, more than 100 graduates enter the nonprofit community each year from three other Young Leaders Council classes, including two in Davidson County and one in

partnership with Junior League of Nashville.

"The Point" spoke with YLC alum John Byers about his experience to get a first-hand account of what future applicants can expect in the program. Byers was a part of the inaugural Williamson County class in spring of 2012 and currently serves on the YLC's board of directors as the secretary. In his full-time role, he is the vice president and resident sales director for Aon Risk Solutions Tennessee.

● Why should young professionals apply for Young Leaders Council?

With Nashville being the most philanthropic city in America, it's critical as a young professional to learn how to be a great board member. Nashville thrives off of the non-profit community,

and YLC is the entry point for young professionals to move into significant relationships and truly impact the community at-large.

● What was your experience like going through the YLC classes?

YLC was enlightening and engaging. The insight from the speakers and the quality of my fellow class members made it an incredible experience, and it adequately prepared me for four boards for which I currently serve.

● Where did you do your internship? How was this experience? What did you learn?

Just before I began YLC, I became a board member for Junior Achievement, so I allowed this to also serve as my internship for the program. However, it became quite obvious to me how well-equipped I had become through YLC and how valuable I was to the organization. Shortly after graduating from YLC, I joined the Board Development Committee.

● Were there any concepts from the classes that helped you during your internship?

One of the most impactful sessions for me was Joyce Searcy's (Belmont University's

Director of Community Relations) discussion on diversity. She "crossed the line" as she led a masterful and beautiful dialogue that challenged my way of thinking. Four

years later, I still think of her discussion, and it influences decisions I make as a board member, a professional and a human.

● How has being in YLC helped your career or personal life?

YLC trained me to be selective in my board and non-profit engagement. The best board opportunity lies at the intersection of passion, personal and

professional — and each board I serve on delivers in all three areas. Some of my most valuable networking and business relationships have come from my engagement in YLC and through the boards I've served on. YLC has and will continue to pay dividends in many areas of my life and in the life of my family and career.

For additional questions about applying for YLC, contact Diane Hayes, executive director, at 615-386-0060 or diane@youngleaderscouncil.org.



JOHN BYERS
VP & Resident Sales Director
Aon Risk Solutions
YLC Alumni, Spring 2012
YLC Board Secretary



The Young Leaders Council Williamson County 2015 Class wraps up their last session at Skanska. Seated from left are Troy Davis, David Stanley, Erika Small, Joumana Rahime, Rene Inman and Michael Grier. Standing from left are Josh Oates, Ryan Myers, Abigail Ruiz, Morgan Dent, Jared King, Andrew Clement, Thomas Knight, Bishakha Van Voris and Bo Hanson. Apply for the fall 2016 class by Aug. 1 at www.youngleaderscouncil.org.

WILLIAMSON, INC. election central 2016

ELECTION
DAYS ARE
AUG. 4 AND
NOV. 8.

www.williamsonchamber.com/vote

Early Voting Dates ★ Polling Locations ★ Candidate Profiles ★ Voter Registration

From early voting dates and locations to candidate profiles and more, turn to the Chamber's Election Central for information on upcoming local, state and federal elections.



Jenna Eckhart represented Williamson Medical Center as the presenting sponsor as she chats with a guest about the latest happenings at the Monroe Carell Jr. Children's Hospital Vanderbilt.



LeAnn Tillman and Jennifer Nichols of Well-Planned Events, the meeting sponsor, gave guests a sweet treat with their grab-and-go candy buffet.



Debby Rainey, left, and Abby Laine Jackson get acquainted before grabbing their catering lunch provided by Homestead Manor.

WOMEN IN BUSINESS

Giving hugs at a Women in Business event is commonplace among attendees because of the camaraderie shared between these women professionals. Kristi Knierim (right) gives a warm, heartfelt hug to her friend and colleague, Debbie Vandiver Martin.



The May 24 Women in Business luncheon drew a record crowd of attendees to hear from a panel of Nashville-based country music executives at the Brentwood United Methodist Church.



Warner Music Nashville Vice President of National Promotion Kristen Williams, left, and KP Entertainment Founder & Owner Kerri Edwards work with some of the biggest country music superstars in the industry. They were on hand to talk about "The Business of Music," which was moderated by Women in Business Steering Committee Chair Leigh Baucom (right).



From left, Kaye Grable, Karissa Eichenlaub and Holly Just networked with one another before the program began.



Celia Goldstein, left, and Jocelyn McCoy took a moment to smile for the camera at the May 24 Women in Business luncheon.

Youth Leadership Brentwood graduates awarded scholarships



Williamson County Chamber Foundation awarded scholarships to Youth Leadership Brentwood graduates Connor Jeffries (second from left), Margaret Overton (center) and Nick Mucci (fourth from left). They are pictured with foundation director Lynn Tucker, right, and scholarship committee chair Dave Jones.

Youth Leadership Brentwood (YLB) awarded college scholarships to three outstanding high school graduates during Williamson, Inc.'s membership luncheon May 17 at the Embassy Suites Cool Springs.

The scholarship recipients are Connor Jeffries of Ravenwood High School, Margaret Overton of Brentwood High School, and Nick Mucci of Ravenwood High School. They were competitively selected among a pool of Youth Leadership Brentwood applicants and will receive a total of \$5,500 in scholarship funds.

Jeffries and Mucci will attend the University of Tennessee in Knoxville in the fall, while Overton will attend Duke University.

Youth Leadership Brentwood is a

leadership development program of the Williamson County Chamber Foundation (WCCF), the nonprofit affiliate of Williamson, Inc., for high school sophomores and juniors who live or go to school in Brentwood. Student scholarships were supported by a Brentwood Noon Rotary grant and funds allocated through the YLB Steering Board. Scholarship funding also comes from presenting sponsor Brentwood Academy, the Leadership Brentwood Alumni Association and parents of YLB alumni.

YLB will begin accepting applications for the class of 2017 in August and kick off the program year in October. For more information, visit www.leadershipbrentwood.org or contact foundation director Lynn Tucker at lynn@williamsonchamber.com.